

Sollentuna Febr 1st, 2018

RE: CHANGES IN CO-OPERATION WITH SCHEIN

Össur Nordic and Schein have worked together for a long time on the distribution of Schein products in Scandinavia. However, to reach a higher level of service and lower product cost to our customers, we have now decided to change the setup of our collaboration.

As of February 1st, 2018, Schein products can be ordered directly from Schein's headquarters in Germany (please find your contact persons below). Until 1st of March Össur Nordic will deliver as usual but from 1st of March and beyond, Schein will take over. Please note that Össur Nordic will continue to stock and sell a selection of insoles manufactured by Schein. This insole range includes well known and proven products such as selected Novatherm insoles, Carbon Fibre insoles and insoles designed to fit in Össur's Rebound Diabetic Walker and temporary treatment of diabetic patients. Please find attached an overview of the selected insoles still available through Össur Nordic.

This is a joint decision made by Schein and Össur Nordic and the two companies will cooperate fully in making sure that the transition will be as smooth as possible for all our customers.

Össur Nordic and Schein are looking forward to a continued good collaboration with you and to raising the service level to ultimately reach the goal of more satisfied users of our products.

If you have any questions, please do not hesitate to contact us!

Best regards
Össur Nordic/Schein

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